

## **Mlabs Group Commission Revised 2024**

### **New Customer**

#### **Full Head Commission**

Full Head RM 2,999 Package

Therapist

- FH RM150

- TU RM 50

Consultant

- RM 100

- RM4 x12

Full Head RM 1,999 Package

Therapist

\* FH RM100

Consultant

\* RM 100

### **Existing Customer**

#### **Full Head Commission**

Full Head RM 2,499 Package (Folli Pen)

Therapist

- FH RM150

- TU RM 50

Consultant

- RM 100

- RM4 x12

Full Head RM 2,699 Package (NPM Roller)

Therapist

- FH RM150

- TU RM 50

Consultant

- RM 100

- RM4 x12

Full Head RM 1,499 Package (Only Folli Pen)

Therapist

\* FH RM100

Consultant

\* RM 50

**Product Commission**

1. FolliFix RM40
2. Shampoo
  - Shampoo (RM100.00) =RM20
  - Shampoo (Varitey Package) RM15
3. Tonic
  - \* Tonic (RM100.00) =RM20
  - \* Tonic (Varitey Package) =RM15
4. Medicine= RM15
5. Folli care = RM 20

**LLLT Commission****LLLT Package RM 1,999.00****Therapist**

- RM100 (1-5)
- RM200 (6 and above)
- RM 4 Per treatment

**Sales Team**

- RM50 (1-5)
- RM100 (6 and Above)

**LLLT Package RM 999.00****Therapist**

- RM50 (1-5)
- RM100 (6 and above)
- RM 4 Per treatment

**Sales Team**

- RM 25 (1-5)
- RM 50 (6 and Above)
- RM 4 Per treatment

**LLLT Package RM599.00****Therapist**

- RM 20 (1-5)
- RM 50 (6 and Above)
- RM 4 Per treatment

**Sales Team**

- RM 10 (1-5)
- RM 30 (6 and above)

**LLLT Note**

\*If Manager did not buddy system with Therapist , Therapist will get Sales Manager Portion

## **Folli-Heal Commision Plan for Staff**

### **Folli-heal 20 sessions Selling Price**

Original price RM 3,999

Discounted is RM 2,499

### **Commission Plan**

Consultant Sold = RM200

Sales Team (Buddy System) RM 100

Per session Therapist =RM 6

Total Comm Out = RM 200+ RM100+ RM120

Total RM 420

### **Folli-heal 10 sessions Selling Price**

Original price RM 2,999

Discounted is RM 1,499

### **Commission Plan**

Consultant Sold = RM100

Sales Team (Buddy System) RM 50

Per session Therapist =RM 6

Total Comm Out = RM 100+ RM50+ RM60

Total RM 210

## **Sales and Comm Plan**

Premium Hairpiece Grandeur Collection (Wig)

RM 99.00 = (Comm RM20)

RM 999.00 = (Comm RM 100)

1. Free LLLT 1 session (Comm RM 4x1)
2. Free Disinfection & Sterilization 1 sessions (Comm RM 4x1)

RM 1,999.00 (Comm rm150)

1. Free LLLT 3 sessions (Comm RM 4x3)
2. Free Disinfection & Sterilization 3 sessions (Comm RM 4x3)
3. Free products 2 bottles

RM 2,999.00 (Comm RM 200)

1. Free LLLT 6 sessions (Comm RM 4x6)
2. Free Disinfection & Sterilization 6 sessions (Comm RM4x6)
3. Free products 4 bottles

RM 3,999.00 (Comm RM 250)

1. Free LLLT 9 sessions (Comm RM 4x9)
2. Free Disinfection & Sterilization 9 sessions (Comm RM4x9)
3. Free product 6 bottles

RM 4,999.00 (Comm RM 300)

1. Free LLLT 12 sessions (Comm RM 4x12)
2. Free Disinfection & Sterilization 12 sessions (Comm RM 4x12)
3. Free Product 8 bottles